

THINGS YOU DIDN'T KNOW ABOUT

VICON

LIFE SCIENCES

WE'VE BEEN HERE FOR OUR CUSTOMERS FOR

35

YEARS

CGM

used by most of the world's gait labs

>9,000 research articles

>40,000 citations in research papers

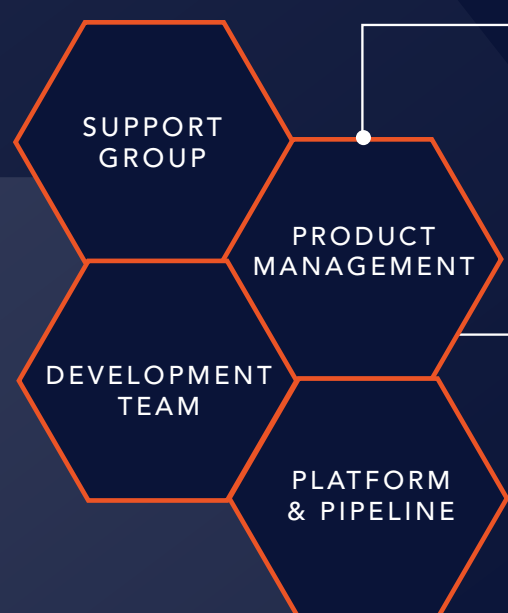


WORLD'S BIGGEST OPTICAL MOTION CAPTURE MANUFACTURER

with history and future focus of constant innovation

LIFE SCIENCES

by far our biggest market. We plan for it to remain so!



VICON WAS THE PIONEER OF EARLY MOCAP FOR CLINICAL GAIT IN...

1984

THE FIRST
16 MEGAPIXEL
CAMERA IN
2008

T160 was the world's only 16MP mocap camera until we replaced in 2015, with **Vantage V16**

INDUSTRY'S FIRST
4 MEGAPIXEL
CAMERA IN
2004

Focus on improving software and camera specs, to enable life sciences community to

EXPAND AND CARRY OUT MORE INCISIVE RESEARCH

2017

VICON PURCHASED IMEASUREU to drive our inertial innovation forward

CE MARKED PRODUCTS, AND DECLARATION OF CONFORMITY, ensures standards of medical devices directive are fulfilled

Team of over

20

 CUSTOMER APPLICATION ENGINEERS...

13

 of those focused on LIFE SCIENCES

60%

of our 2018 distributor training was in life sciences

We have over **30 LIFE SCIENCES SUPPORT DOCUMENTS** and close to **700 PAGES OF HELP** on our life sciences software alone on our website

300

DAYS OF FACE-TO-FACE LIFE SCIENCES CUSTOMER VISITS PER YEAR

INCREASING EVERY YEAR

WE SUPPORT OUR HARDWARE FOR AT LEAST **7 YEARS** FROM LAST SALE

FOR MANY CUSTOMERS THE AVERAGE TIME BEFORE UPGRADING THEIR SYSTEM IS ABOUT 10 YEARS – although we are still working with customers using hardware that's 20+ years old

JOIN THE LARGEST BIOMECHANICS COMMUNITY IN THE WORLD

INSTALLATIONS IN OVER

75

 COUNTRIES

WE HAVE CUSTOMERS WITH US NOW, WHO'VE BEEN WITH US SINCE THE START

35

 YEARS AGO

2000+

VICON LIFE SCIENCES INSTALLATIONS WORLDWIDE

Vicon is the only motion capture company to be certified to

13485:2016

as well as having products certified to class 1 m (European) and class II (USA) (*June '19)

First passive optical mocap company to gain

class 1(m)

medical device certification (93/42/eec)

OVER 10 YEARS AGO

We have made charitable donations to life sciences applications in **ETHIOPIA, INDIA AND TANZANIA**



Our student support activity includes **SPONSORSHIP, COVERING EXHIBITION COSTS & SYSTEM SUPPORT**

Constantly working on **NEW** functionality following feedback from our customers – incorporating new features into point updates all the time:

90%

OF OUR LIFE SCIENCES SOFTWARE ENHANCEMENTS ARE FROM CUSTOMER FEEDBACK

OUR TEAM IS MADE UP OF

ENGINEERS WITH CLINICAL SCIENCE, BIOMECHANICS & SPORTS SCIENCE BACKGROUNDS

WITH **16** MASTERS & PHDS

VICON

LIFE SCIENCES